Town Name: TRURO Program Period: 2018 Current Dates: 10/1/2018 - 10/31/2018 Cumulative Dates: 1/1/2018 - 10/31/2018

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
Residential New Construction	2,457.00	\$659.51	1	36,851.44	\$26,601.52	13	\$0.00	0.00%
Residential New Construction (Low- Income)	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Multi-Family Retrofit	0.00	\$0.00	0	5,835.80	\$9,211.48	7	\$0.00	0.00%
Residential Home Energy Services - Measures	4,644.20	\$39,362.08	24	184,427.40	\$275,496.44	146	\$131,081.60	210.17%
Residential Home Energy Services - RCS	0.00	\$1,975.00	12	0.00	\$36,330.00	130	\$16,838.27	215.76%
Residential Behavior/Feedback Program	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Heating & Cooling Equipment	8,494.30	\$3,706.00	10	42,748.90	\$20,721.00	41	\$0.00	0.00%
Residential Consumer Products	1,833.00	\$280.00	7	15,810.20	\$2,939.44	39	\$0.00	0.00%
Residential Lighting	0.00	\$0.00	0	10,443.00	\$776.29	0	\$0.00	0.00%
Residential HEAT Loan	0.00	\$1,048.22	1	0.00	\$3,013.13	5	\$0.00	0.00%
Res Subtotal	17,428.50	\$47,030.81	55.00	296,116.74	\$375,089.30	381	\$147,919.86	
Res % of Total	95.94%	91.80%	93.22%	86.82%	94.65%	95.25%	61.08%	
Low-Income Single Family Retrofit	3,080.50	\$4,652.22	3	9,164.20	\$7,702.40	5	\$25,973.44	29.65%
Low-Income Multi-Family Retrofit	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
LI Subtotal	3,080.50	\$4,652.22	3.00	9,164.20	\$7,702.40	5	\$25,973.44	
LI % of Total	16.96%	9.08%	5.08%	2.69%	1.94%	1.25%	10.72%	
C&I New Buildings & Major Renovations	0.00	\$0.00	0	13,100.00	\$3,550.00	1	\$0.00	0.00%
C&I New Buildings & Major Renovations - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Initial Purchase & End of Useful Life	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream Food Services	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream HVAC	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Existing Building Retrofit - LARGE	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Existing Building Retrofit - MEDIUM	0.00	\$0.00	0	0.00	\$0.00	0	\$17,834.99	0.00%
C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Small Business	0.00	\$0.00	0	5,067.40	\$6,551.48	6	\$50,458.22	12.98%
C&I Multifamily Retrofit	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Multifamily - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream Lighting	-2,342.67	(\$450.00)	1	17,628.92	\$3,381.42	7	\$0.00	0.00%
C&I Subtotal	-2,342.67	(\$450.00)	1.00	35,796.32	\$13,482.90	14	\$68,293.21	
C&I % of Total	-12.90%	-0.88%	1.69%	10.50%	3.40%	3.50%	28.20%	
Total	18,166.33	\$51,233.03	59	341,077.26	\$396,274.60	400	\$242,186.52	

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.